



# ISO 9001 for Small Businesses

Making ISO 9001 easier and more accessible than ever  
- delivering big business benefits regardless of your size

**bsi.**

...making excellence a habit.™

# ISO 9001

Manage quality whatever the size of your business with a standard that's recognized the world over.

Helping you to:

- Save money
- Increase profit
- Win more business
- Satisfy more customers



At BSI, our customers tell us that implementing a quality management system saves them money, increases profit, allows them to win more business and satisfy more customers.

And ISO 9001 allows them to enjoy these benefits regardless of their size or turnover.

## What is ISO 9001?

ISO 9001 is the world's most popular quality management system standard. It covers how organizations should manage their activities to be as efficient as possible, and it concentrates on what organizations should do to make sure that their customers' requirements are met consistently. ISO 9001 has been designed so that it can be used by any organization, large or small, whatever its products or services.

## Why use this standard?

ISO 9001 can help you save and make money.

There is a great deal of independent evidence to show that ISO 9001 helps organizations improve customer satisfaction, reduce costs and operate more efficiently with more involved and motivated staff.

## What is a management system?

A management system is simply the way an organization manages its processes, people and other resources so that its products or services meet organizational objectives and customer requirements.

ISO 9001 provides a set of requirements to be met when you set up and operate a quality system. These requirements constitute international best practice for managing quality.

Don't just take our word for it, see how our customers benefit from ISO 9001 certification from BSI:

- **83%** improve operational performance
- **77%** are able to sell to new customers & retain existing ones
- **62%** achieve cost savings

The worlds most popular management systems standard is fully flexible and is designed for any sized business

## ISO 9001 made easy with EasyPay

EasyPay from BSI has been specifically designed to make ISO 9001 a realistic investment for smaller companies.

EasyPay's affordable monthly payments mean small companies can achieve big company status with our pricing structure.'

- Competitive all-inclusive pricing with no hidden extras
- A fixed price for 3 years
- One initial payment and then monthly Direct Debit payments to help spread the cost

Through EasyPay, BSI have put ISO 9001 within reach of any company, regardless of size.

If you are a single-site business, with less than 65 employees call **+44 845 080 9000** today for your personalized proposal.

## How does the process work?

- 1 On request we will prepare a personalized proposal for you
 

Once you are happy with the proposal, you need to be satisfied that all the necessary documentation and procedures are in place and that you are ready for your BSI assessment.
- 2 You accept the proposal by returning your application form and the Direct Debit mandate we will provide (we need an original sent by post)
- 3 We will acknowledge your order and send you an invoice for the initial payment
- 4 Once the payment is received we will be able to arrange the Stage 1 remote assessment
- 5 To carry out this assessment you will need to send us certain documents such as a quality policy as this stage will be carried out remotely (we will provide a full list of requirements)
- 6 Having successfully completed this Stage 1 assessment we will arrange for a Client Manager to visit your site and carry out an in-depth assessment of the system implementation
- 7 On the recommendation of your Client Manager we will award your certificate. If there are any gaps they will let you know and give you time to implement any changes
- 8 Over the following 3 year period we will carry out regular assessments to support you and maintain your certificate (usually once a year)
- 9 Towards the end of the 3 year period we will send you a renewal notice and proposal for the next 3 year period. We will give sufficient time to ensure there is no gap in the validity of your certificate so you do not lose valuable business opportunities.

To find out more about our big company service at a small company price call **+44 845 080 9000** or visit [bsigroup.com/9001](https://bsigroup.com/9001)

## Other ways in which BSI can help your business in the future.

### Excellerator

BSI Excellerator is a powerful analytical tool that generates unique in depth reporting. This allows our clients to compare their management system's weaknesses, risks, performance, and customer service data. Clients are benchmarked against industry averages taken from BSI's global client surveys. These are divided into sector and region if applicable.

Excellerator allows our clients to identify areas with the potential to get greater benefits, to clearly understand weaknesses which need addressing, and gives better understanding how to proactively address risks and systemic problems.

To learn more visit [bsigroup.com/Excellerator](http://bsigroup.com/Excellerator) or call **+44 845 080 9000**

### Entropy™ Software for ISO 9001

Whether you are starting your journey to certification, currently implementing management systems or have obtained certification already, ensuring you get the most from your investment will be key drivers to your future success.

Entropy™ Software is a software system designed to help you manage performance, risk and environmental standards. Only Entropy™ Software offers an on-demand solution that meets the varied needs of everyone from small businesses to large, global organizations.

Used at over 20,000 sites worldwide, organizations are using Entropy™ Software to improve their business performance as it delivers greater control, visibility, assurance and accountability whilst reducing risks, incidents and costs.

Find out how Entropy™ Software can assist you in the implementation and ongoing management of ISO 9001 as well as any other standards you may consider implementing in the future.

Visit: [bsi-entropy.com](http://bsi-entropy.com) or Call: **+44 845 080 9000**

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